

# ERIK RÅBERG

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## EDUCATION

<b>KTH Royal Institute of Technology</b>	Stockholm, Sweden
M.Sc. Industrial Engineering and Management, Machine Learning Track (4.11/5)	August 2023 – June 2025
<ul style="list-style-type: none"><li>Master's Thesis: <i>Economical Assessment of Heavy-Duty Battery Electric Trucks in Sweden</i>, in collaboration with the Swedish National Road &amp; Transport Research Institute (VTI).</li></ul>	
B.Sc. Industrial Engineering and Management, Computer Science Track (4.24/5)	August 2020 – June 2023
<ul style="list-style-type: none"><li>Bachelor's Thesis: <i>Conditional payments on blockchains with smart contracts and oracle solutions</i>, in collaboration with the <b>Swedish Central Bank</b> (Riksbanken).</li></ul>	
<b>Politecnico di Milano</b>	Milan, Italy
Erasmus Exchange, Computer Science & Management Engineering	February 2024 – July 2024
<b>Nacka Gymnasium</b>	Stockholm, Sweden
High School, Technical Sciences (21.5/22.5)	August 2017 – June 2020

## EXPERIENCE

<b>Fastdev AB &amp; Fastpool AB</b>	Stockholm, Sweden
<b>Product Owner</b> – Fastpool AB, SaaS WFM Platform (10k+ users)	October 2021 – June 2025
<ul style="list-style-type: none"><li><b>Launched two mobile apps</b> by leading a phased MVP rollout and coordinating a global agile development team.</li><li><b>Built and maintained relationships</b> with major clients (e.g. SAS, Sodexo, Haglöfs) as their primary product contact, helping them optimize platform usage and leading collaborative feature development.</li><li><b>Secured and onboarded a new enterprise customer</b> by tailoring product demos and account configuration.</li></ul>	
<b>Product &amp; Ops</b> , Fastdev AB, Global Tech Consultancy (€10M, 100 ppl)	March 2022 – June 2025
<ul style="list-style-type: none"><li><b>Delivered a back-office Android app that enhanced restaurant workflows</b>, acting as Product Owner and leveraging user feedback from on-site visits to guide a global agile team.</li><li><b>Cut support costs and improved SLA response times</b> by migrating Jira projects to the cloud and launching client-specific service portals (e.g. Agapi Boat Club).</li><li><b>3x increase in leads (Aug–Oct 2024)</b> through targeted Google Ads optimization and SEO efforts.</li><li><b>Led the recovery of €30k in missed revenue</b> after discovering a client who hadn't been invoiced since 2017, coordinating the full reconciliation.</li></ul>	

## PROJECTS

<b>Pubquery</b>   Founder and Developer   <a href="https://www.pubquery.se">www.pubquery.se</a>
<ul style="list-style-type: none"><li>A student event platform with <b>20,000+ visits/month</b> and 30+ partner org, advertising revenue €150/month.</li></ul>
<b>YouTube Image Match</b>   <a href="#">Code</a>   <a href="#">User interface</a>
<ul style="list-style-type: none"><li>Turn a screenshot into a precise YouTube match, locates the exact video and timestamp using a custom-built convolutional autoencoder ML model.</li></ul>
<b>Zettle Automation Tool</b>   <a href="#">Code</a>
<ul style="list-style-type: none"><li>Built an automated Zettle → Supabase pipeline with live sales shown on student chapter's website.</li></ul>

## STUDENT ENGAGEMENTS:

IT-Group Leader 2024-2025 (10 students), Photography Group Leader 2023 (15 students), Teaching Assistant 2021-2022 (leading exercise sessions for 30+ students in industrial economics).

## SKILLS & LANGUAGES

**Languages:** Swedish (Native), English (Fluent), German (Learning).  
**Programming:** Python, JavaScript, Java, SQL, HTML/CSS, Selenium, Git, MATLAB (*KTH, Pubquery*).  
**Tools:** Excel, Word, PowerPoint, Jira, Trello, Confluence, Figma (*KTH, Fastdev*).  
**Product Management:** Agile development, Backlog Prioritization, MVP Design, Roadmapping (*Fastdev, Fastpool*).  
**Business & Strategy:** Financial modeling (*Master's thesis*), Stakeholder management, Marketing, B2B Customer Engagement (*Fastdev / Fastpool*).